



**Minutes of the Half Yearly General Meeting of Members
to be held in the Southern Waters Room
on Saturday 9 January 2021 at 9:30 am**

1. Welcome by the Commodore

Note that we had 58 participants at the commencement time of the meeting.

Vale for members passed since the last AGM was read;

- Keith Redman
- Lynne Paice

Both were life members and a minute's silence in remembrance was held.

2. Apologies

- Bill McMahon
- Melinda Hitchcock
- John Moody
- Andrew Rosza

3. Minutes of the previous Annual General Meeting

The Minutes of the Half Year General Meeting held on Sunday 22 August 2020 had been circulated to members.

A change to the minutes was proposed by the Commodore, Adrian Mulcahy in response to a question asked by Brian Smith regarding the minute relating to the investment of foundation funds.

The comment "*Low risk options need to be considered and the preference is for low to no risk*" is to be attributed to the Commodore, Adrian Mulcahy rather than John Lindholm as originally reflected in the 22 August 2020 minutes.

The Commodore proposed that the amendment be approved:

Proposed: Inaudible

Seconded: Georgina Plumridge

The Commodore then put the motion that the minutes, as amended, be approved:

Proposed: Jenni Maclean

Seconded: Brian Smith

The amended minutes were adopted.

4. BYS Half Yearly Reports:

- *Commodore's Report: Adrian Mulcahy;*

The Commodore shared his screen, and a PowerPoint was presented to the members (refer attached).

The Commodore then welcomed our new General Manager Gavin Wall.



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- *General Manager: Gavin Wall*

Gavin provided his first month's impressions noting the passion of members and staff for the club and the focus of Family / Friendship / Sailing. He noted the following key areas being worked on:

- Focus on youth sailing; youth development working group on J70 regatta
- Looking to a new Head of Sailing in Feb, March
- Focus on F&B area regarding quality and consistency
- Engagement with berth holders and power boat owners
- Further development of sailing pathways and retention of youth and females
- Develop a better understanding of what members are looking for from their club
- Development of a tax deductible fund for youth development
- Creation of a sailing hub with other peninsula clubs that focuses on critical mass and participation
- Further development of our F&B offerings
- Review of IT platforms and operational structure

- *Club Captain's Report: Richard Backwell;*

Provided an update on the sailing for BYS. Refer to the PowerPoint presented to the members (as attached).

- *Treasurer's Report: Greg Lewis;*

Greg Lewis provided an overview of the Financial position of BYS since the AGM and included a perspective on the economic environment moving into 2021. Refer to the PowerPoint presented to the members (attached).

In addition, he noted that:

- BYS did not qualify for JobKeeper 3
- Merchandising sales of \$5K in December 2020 as compared to \$5K for previous year. A new initiative that has had a positive impact

5. Motion to Increase Membership Fees

Greg Lewis spoke to the motion and outlined the motion as per the circulated papers.

In accordance with BYS Rule 10.2.1 the following motion was proposed;

"The Annual Subscription for the 2021-2022 year (inclusive of GST and BYS Foundation levy and where applicable, vouchers) for a Senior Member be \$761 (representing a 12.5% discount on the membership fee for the 2019-2020 year)."

Proposed: Greg Lewis, Chair – A&FR Committee

Seconded: Adrian Mulcahy, Commodore

No questions asked

Motion carried unanimously

6. Special Resolution to Amend the BYS Rules

Martin Kudnig, Rear Commodore spoke to the motion and outlined the motion as per the circulated papers.

In accordance with BYS Rule 10.2.1 the following motion was proposed;



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“That the existing Rules of Blairgowrie Yacht Squadron Incorporated be repealed and replaced by the Rules in the form (clean version) attached to this Notice of Meeting, as may be amended to satisfy any requirements of the relevant Government authorities, to comply with the law relating to Incorporated Associations, or to overcome any inconsequential errors or omissions.”

Proposed: Martin Kudnig, Rear Commodore

Seconded: Adrian Mulcahy, Commodore

Questions were taken at this time:

Questioner	Jenni Maclean	Has a financial analysis been undertaken with respect to the reduction to fees and what is the difference in the financial revenue between the old fee structure and new fee structure, given membership is a substantial component of our income?
Answered	Martin Kudnig / Adrian Mulcahy / Matt McCarthy	Analysis undertaken, with a key reduction in sub senior member rate reducing from 50% to 40%. By incentivising sub senior membership the EC hopes it will make up the difference and encourage membership. Martin noted that EC will need to actively promote and encourage additional membership through a concerted campaign. The difference across all categories is - \$21,600 across all membership range.
Questioner	Georgina Plumridge	What is the percentage difference against membership current membership subs?
Answered	Greg Lewis/ Adrian Mulcahy/ Gavin Wall	Approximately 3% The EC has considered the youth category with an objective to incentivise youth to 35 years to become members of club. Gavin noted that there are 6 youth under 25 years waiting to join at 15% of full membership (sitting at \$114 per membership), with the hope that they continue as members moving forward.

One person voted against motion

Motion carried

7. Motion to extend the 3rd level of Scotts' Shed as occupied by the Southern Peninsula Rescue Squad

Brian Smith, Commodore 2013 – 2015 spoke to the motion and outlined the motion as per the circulated papers.

In accordance with BYS Rule 10.2.1 the following motion was proposed;

“That the members of BYS:

a. ratify the existing relationship between BYS and the Southern Peninsula Rescue Squad (SPRS) as approved by



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members in January 2011;

- b. approve the SPRS to make the necessary planning application required to extend the 3rd level of Scotts' Shed, substantially in accordance with the attached plans; and
- c. authorise the Executive Committee to sign all documents and provide all necessary consents for the SPRS to obtain authority approvals, permits and consents required for the construction of the proposed extension to Scotts' Shed, subject to the following:
 - i. all costs in relation to the completion of the proposed extension are met by the SPRS;
 - ii. the proposed extension, including permit and other conditions associated with it, do not, in the opinion of the Executive Committee, have a material adverse effect on the operations of BYS;
 - iii. the sub-lease to the SPRS for the extended area is on the same terms as the existing sub-lease, including the current peppercorn rent; and
 - iv. there is no requirement for BYS to make any monetary contribution to the proposed extension."

Proposed: Brian Smith – Commodore 2013-2015

Seconded: Adrian Mulcahy – Commodore

Questioner	Barb Wilson	Will the proposed ramp as shown on the plans be for ambulance or a pedestrian ramp? Will it be gated or keyed?
Answered	Brian Smith	It will be a pedestrian all abilities grade ramp to get directly to Southern Peninsula Rescue Service (SPRS) and it will be up to SPRS as to whether it is gated or keyed. Their plan is to build a larger training centre, including all abilities facilities and toilets.
Questioner	Andrew Graham	Will the lift be extended into the new addition?
Answered	Brian Smith	It is unclear at this stage whether there will be a need for a lift but any cost will be borne by SPRS. The new building is proposed to sit above the Marina and McCarthy training centre areas.
Questioner	Georgina Plumridge	Has DWELP indicated their approval for the project to proceed?
Answered	Brian Smith	DWELP and the Foreshore Committee have provided their consent to proceed with the planning application.
Questioner	Phil Beattie	What is the proposed timing?
Answered	Brian Smith	SPRS is optimistic to commence construction during the June/July timeframe of 2021. BYS have retained control of the timing of the construction phase so as to minimise impact to members. If the project cannot be constructed during the June/July 2021 timeframe, it will be pushed to the same period in 2022.
Questioner	Adrian Vinck	Will members have an opportunity to review the technical drawings?
Answered	Brian Smith	The motion has been worded such that the approval is given by members at this meeting and also endorses the EC to then manage all future details and consents without needing to return to the members for further approval.



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		Having said that, the EC can choose to share more detailed drawings and plans with members as they see fit.
Questioner	Trevor Stephenson	How much interference to members access will occur during construction?
Answered	Brian Smith	<p>The scheduling is June/July 2021 which is when half the BYS car park is blocked off anyway. In terms of the top car park, there will likely be site sheds and other parking spaces that will be occupied but these are matters for the shire to address in their planning/permit conditions.</p> <p>Members will however, still be able to access BYS from the top car park via the existing stairs.</p>

Motion carried unanimously

8. Other Business

To consider any other business that is presented within the Rules of Blairgowrie Yacht Squadron Inc relating to the Half Yearly General Meetings.

Questioner	Brian Smith	Comment on club captains report regarding the 'Not the Petersville' regatta. Brian stated that the last time an analysis was done on the Petersville regatta, there was a net profit of \$4900 to the club after taking into account all expenses, loss of berth rental and sponsorship. Brian Smith requested that the EC consider the report submitted prior to making a final decision.
Answered	Adrian Mulcahy	No question regarding support for the regatta, the conversation will be regarding timing and will be a good discussion to have during the coming year.
Questioner	Chris Wilson	An idea for the club to consider, an interclub teams regatta such as the Balnarring (5 teams Westernport clubs participate, junior racing in the morning and seniors in the afternoon). This model could be utilised in the Southern Peninsula.
Answered	Adrian Mulcahy	Good suggestion such as schools team racing that took place a number of years ago at BYS and something for Sailing Committee to consider.
Questioner	Felicia Brown	Teams racing regatta took place 30 years ago for the Southern Peninsula which included Davey's Bay and there is an existing trophy. Teams racing could take place between Sorrento and BYS and the Southern peninsula group could be extended to include Queenscliff and Point Lonsdale.
Answered	Adrian Mulcahy / Gavin Wall / Richard	<p>Good idea, J70 regatta will hopefully be a step towards this with a view that we will be able to engage more Peninsula clubs. Gavin has been speaking with Rye and Sorrento.</p> <p>Richard Backwell noted that negotiations with Sorrento regarding a BYS Sorrento teams event had started to take place pre COVID but has not continued. There is a trophy and a number of options for consideration including racing in pacers or in J70's which Sorrento is looking at purchasing.</p>



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Questioner	Brian Smith	Could we consider modification of screening in the Southern Waters room so that trophies which are part of the history of the Club are not covered?
Answered	Gavin Wall	A valid point and one which the Club should consider as part of a strategic review to look at the Southern Waters room; how it functions as a restaurant. This would also include the display of trophies, merchandise etc.
Questioner	Rod Blackburn	Is the foreshore committee planning to proceed with the toilet in the top carpark to address the issue of divers and the impact on parking in the access road?
Answered	Adrian Mulcahy / Brian Smith / Al Singh	<p>BYS has an obligation to fulfill community obligations. Acknowledgement that the access road is not part of our leased area and there is nothing we are able to do legally to address this concern.</p> <p>The Commodore has spoken to a representative group of divers and will again reengage with them to address potential OHS.</p> <p>The Foreshore committee is very keen to proceed with the top carpark toilet, shower, access ramp but the project has had financial scope creep and is sitting at circa 250K but not moving at a fast pass. The diver platform which was provided by BYS assisted our planning permit for marina.</p>
Questioner	Doug	Can we restrict non members using the clubs facilities if they do not produce their membership card?
Answered	Adrian Mulcahy / Gavin Wall	<p>Some non-members slip through and staff have been asked to view membership cards where possible prior to transaction at bar. The general public can access the canteen.</p> <p>Most who access area are members, but some members do not have their card and may get upset when refused service where they do not have their card.</p>
Questioner	Barb Wilson	Noted her concerns regarding a number of health issues such as being confronted with a mother who was not a member bathing her toddler in the basin of the ladies upstairs toilet. In addition she noted that divers are using the areas between the bathing boxes as toilets.
Answered	Adrian Mulcahy	Confirmed the concern raised and noted that we need to be as diligent as possible, unfortunately some will slip through.
Questioner	Jenni Maclean	Is there a capital repairs / maintenance plan for the clubhouse with funding sources given its age?
Answered	Adrian Mulcahy / Adrian Vinck / Greg Lewis / Matt McCarthy	<p>On agenda for next EC meeting and the issue is also being worked on by the Clubhouse Operations Sub Committee who have been working on a plan and considering whether allocation for repairs/maintenance is right.</p> <p>Cap ex and maintenance plans are on the next A&FR agenda. Marina, Clubhouse and Patrol Boats is an area being focused on and in particular consideration how this is funded on an ongoing basis.</p>



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Questioner	Jenni Maclean	Is there a review to consider the effectiveness of the new governance structure and whether any changes (minor or major) are being considered to be brought to members at the AGM or at a later date?
Answered	Adrian Mulcahy / Greg Lewis	Acknowledgement that there was always an intention to review the effectiveness of the current structure after 18 months to 2 years. Current structure see flags having large portfolios.
Questioner	Trevor Stephenson	Would it be timely to outline in our newsletter the message 'no shoes, no shirt, no mask, no club card, no service?'
Answered	Adrian Mulcahy	Agree that messaging should be included in newsletter as a reminder

Meeting closed 11:08 am